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Brussels Office Since

📅 1986

Number of Public Affairs Consultants

👥 5

Key Specialisms

- ⊗ Agriculture & Agribusiness
- ⊗ Construction & Materials
- ⊗ Transport
- ⊗ Association Management
- ⊗ EU Funding
- ⊗ Sustainability & Environment

About Alonso & Associates

Firm Description

Alonso & Associates is an international legal consultancy specializing in regulation, lobbying, and advocacy concerning the European Union and the United Nations. Established in 1986 and based in Brussels and Madrid, we offer expert advice, representation, and interest management across EU and UN agencies in sectors such as transport, energy, construction, agrifood, chemicals, environment, and the circular economy.

Our deep understanding of the decision-making processes in Brussels includes knowledge of what is decided, who the decision-makers are, how decisions impact our clients' activities, and the dynamics of decision timing and rationale. We maintain excellent relationships with institutions, embassies, European federations, and private companies, simplifying the complexities of the EU, solving problems, and cultivating a "European" mindset in our clients. We prepare them to effectively navigate Brussels, addressing threats and capitalizing on opportunities.

Our services include institutional relations (networking), advocacy and lobbying, legal consultancy (handling complaints, appeals, and drafting opinions), tailored intelligence reports, access to EU grants and funding, private sector development, and case studies.

We have a strong track record of securing EU funding, ensuring recognition of our clients' interests in EU legislation, negotiating transitional periods, facilitating inclusion in European economic missions, managing food crises, releasing quotas held at customs, enabling industrial plants to export to the EU, successfully lodging complaints with the EU with favourable outcomes for our clients, and obtaining grace periods for certain restricted products.

Key Strengths

Networking. Technical know-how.



ALONSO &
ASSOCIATES



Defend your rights and interests in Brussels and Geneva

Make your voice heard



Making the best use of Brussels and Geneva

Know the rules of lobbying



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