# **UTOPIA**

#### **Office Address**

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Client Contact Riccardo Pozzi

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#### **Brussels Office Since**

#### 📛 2019

Number of Public Affairs Consultants

8 10 in Brussels / 70 across the Group

#### **Key Specialisms**

⊘ Public Utilities

⊘ Digital Services & Technology Hardware

- ⊘ Energy
- ⊘ Healthcare
- ⊘ Telecoms
- ⊘ Transport

### About Utopia

#### **Firm Description**

UTOPIA is a leading independent consulting company, with offices in Brussels, Rome and Milan. Our work is structured around four Business Units offering a wide range of integrated professional services in public, media, legal and digital affairs.

Through a qualified and professional consulting activity, UTOPIA's Brussels Office assists clients in their relations with European institutions, opinion makers and influencers, media and the business world.

We contribute to the EU decisionmaking process through transparent representation of interests and public affairs activities, engaging with key stakeholders to support the brand, reputation and economic development of companies, trade associations and governments.

#### **Ownership Structure**

UTOPIA is an independent, privately owned, limited liability company.

#### **International Structure**

With offices in Brussels, Rome and Milan, UTOPIA can assist its clients throughout the whole policy cycle, representing a real added value at both the EU and Member State levels.

#### **Key Strengths**

Four Business Units work in a synergistic and integrated way to achieve our clients' goals. A team of over 70 professionals with relevant experience in politics and communication located between Brussels, Rome and Milan are able to provide clients with a wide range of services in their respective field of expertise.

Strategically combining different professional skills and competences, UTOPIA represents a real added value for its clients, aimed at reaching the objectives identified.

#### **Key Clients**

Doctolib, Enel, Expedia, Ferrovie dello Stato, INWIT, ITA Airways, Meta, Philip Morris International, Regal Rexnord, Toscana Life Sciences, TRANE Technologies, Valore D.

## Testimonials and why clients like to work with us

"Professional expertise and dynamism: UTOPIA provides clients with the perfect mix for building strong and trustful collaborations with all its clients".

"UTOPIA's consultants are able to understand the dynamics of a fast-changing world, deploying the right tools to seize opportunities and neutralising threats".

"Through a solid working methodology, UTOPIA develops effective strategies and approaches to problem-solving, establishing fruitful and long-lasting relationships with clients and stakeholders".

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"A young and talented team, delivering on the objectives identified through a tailormade service: UTOPIA is more than a classic consultancy".



IN A FAST-CHANGING WORLD, THE WAY YOU ENGAGE WITH INSTITUTIONS AND MEDIA NEEDS TO EVOLVE

THIS IS HOW WE ARE CHANGING THE WORLD, ONE CLIENT AT A TIME

WE MONITOR LEGISLATIVE AND POLITICAL SCENARIOS WE ADVOCATE YOUR INTERESTS AT INSTITUTIONAL LEVEL WE IDENTIFY THE BEST REGULATORY SOLUTIONS WE ENGAGE WITH KEY STAKEHOLDERS WE COMMUNICATE THROUGH TRADITIONAL AND DIGITAL MEDIA





ROME

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