



#### Office Address

Rue d'Arlon 15, 1050  
Brussels, Belgium

#### Email Address

eutop@eutop.eu

#### Telephone Number

+32 (0) 2 2868080

#### Client Contact

Dr Hubertus Droste,  
Tatjana Saranca

#### Website Address

eutop.eu

#### Brussels Office Since

📅 1990

#### Number of Public Affairs Consultants

👥 At EU level 23 consultants supported by co-operation partners and partner agencies from all over the EU support the interest representation of EUTOP's clients.

#### Key Specialisms

- 📌 Banking, Insurance and Financial Services
- 📌 Chemicals
- 📌 Digital Services & Technology Hardware
- 📌 Healthcare
- 📌 Industrial Goods & Engineering
- 📌 Retail
- 📌 Telecoms

## About EUTOP

### Firm Description

Now comprising over 150 employees and structural advisors, EUTOP has been acting as a structural process partner and intermediary since 1990, supporting the work of private companies, associations and organisations with the institutions of the European Union and selected EU member states.

### Ownership Structure

SRL

### International Structure

EUTOP's business model is focused on governmental relations within the European Union and its member states.

### Key Strengths

EUTOP is a specialised service provider which works for its clients on a structural, i.e. long-term and not project-by-project basis according to the principle of "only one interest". As such EUTOP bundles various competences EU-wide. EUTOP provides the process structure, perspective change and process support competences which are now, additionally to the client's own content competence, essential for successful lobbying in the EU. Compliance, integrity and a scientifically founded business model are key pillars of EUTOP's success.

Since our foundation in 1990, EUTOP has nurtured diverse contacts with legislative and executive decision-makers at the EU level as well as in all EU member states. In this way, EUTOP effectively and efficiently supports clients in presenting their cases within the decision-making processes in Brussels and selected member states of the EU. Former legislative and executive heads, as well as well-known public figures from many EU member states, act on behalf of EUTOP. As structural advisors, they place their experience and expertise at EUTOP's disposal. Moreover, EUTOP co-operates structurally with selected governmental relations agencies within the EU. The linking up of networks within EUTOP's quality standards create

innovation and success for clients. EUTOP focuses on the process while clients are the content carrier.

The EUTOP-Methodology can be applied in all policy fields and is not limited to certain sectors.

### Key Clients

EUTOP is registered in the EU Transparency Register – please check the entry in order to see EUTOP's most recent client list at EU level. ID number: 171298025234-65.

### Testimonials and why clients like to work with us

Long-standing clients of EUTOP include numerous EURO STOXX, DAX and MDAX corporations as well as European subsidiaries of companies listed in the DOW JONES index. They particularly value the successful nature of their cooperation with EUTOP. An enduring, long-term and structural cooperation is at the root of these common successes. Furthermore, from the very beginning, compliance and integrity have been the essential founding pillars of EUTOP's approach to sustainable company management. EUTOP has always taken this subject very seriously and collaborates with leading external advisors. EUTOP clients are therefore guaranteed utmost security and reliability. The components of EUTOP's compliance standards are: legal compliance, tax compliance, financial compliance, an external data protection officer, an anonymous whistleblower system, certification of all administrative tasks in accordance with ISO 9001 and EcoVadis certification. These are the reasons why many corporations, associations and organisations place their trust in the quality of the services EUTOP provides.



Over 150 employees and structural advisors

Structural co-operation partners in selected EU member states

EU-wide network across institutions and political groups (EU, member states, regions)

# The EUTOP Team

Highly qualified and motivated in Brussels and across Europe



[www.eutop.eu](http://www.eutop.eu)



**Prof Dr Klemens Joos**  
Founder, Shareholder and Chairman of the Advisory Board



**Stefan Mappus**  
Managing Director



**Christian Schaufler**  
Managing Director

## DIRECTORS

## SENIOR CONSULTANTS



**Tim A. Bremmer**



**Dr Hubertus Droste**



**Lorenz Heimerl**



**Federico Brovelli**



**Maximiliano Foncillas**



**Julia Klohs**



**Tatjana Sارانca**



**Benedict van Hülsen**



**Daniel Kewitz**



**Marie Peffenköver**



**Matthias Schenk**



**Karen Sticht**



**Michael Schaaff**



**Alina Thieme**



**Patrick Wicke**