

Afore Consulting

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Key Specialisms

⊗ Banking and Payments

⊗ Digital Services

⊗ Sustainable Finance

⊗ Insurance & Asset
Management

⊗ FinTech

Brussels Office Since

📅 2012

Number of Public Affairs Consultants

👥 14

Key Clients

Clients range from established financial services providers to innovative start-ups and include commercial and investment banks, securities firms and broker/dealers, insurance companies, asset managers, private equity, rating agencies, commodity traders and benchmark providers, payments and card providers and retail financial institutions, accountancy and auditing firms, overseas financial centres as well as some trade associations, Fintech companies and companies active on sustainable finance.

About Afore

Firm Description

Afore Consulting is a European public affairs consultancy specialized in providing services to the financial services sector. Our aim is to increase the standing and positive recognition of our clients with the relevant policy community and shape the political environment in a helpful way for industry and the economy.

Ownership Structure

Private Partnership

International Structure

Operating out of Brussels, Afore Consulting is well connected in the European capitals and maintains regular dialogue with the national ministries, supervisory authorities and central banks. We also actively engage with the relevant international organizations based in Europe such as IOSCO, the FSB, the Basel Committee and FATF. We have developed strong relationships with a number of key third country jurisdictions including the USA and some of the Asian jurisdictions.

Key Strengths

Afore Consulting is unmatched for its financial services expertise at the European level. The team is led by two vastly experienced consultants Nickolas Reinhardt and Daniel Trinder. Nickolas has a distinguished background in financial services consulting while Daniel draws on his extensive career working in the financial services industry.

Along with our highly specialized team, we provide strategic, client focused regulatory and political advice.

Afore Consulting is very strong on relationships with the policy community and with clients.

Thought Leadership

Over the past months, we have held the Afore Consulting in discussion with...(<https://events.aforeconsulting.eu>) series of events which permitted continued dialogue on current financial services topics, competition and trade issues at a time when

travel to Brussels is restricted.

Through these virtual seminars we have been able to provide a platform of engagement for our clients.

The 5th Annual Afore Consulting Fintech conference (<https://www.fintech2021.eu>) was a 3 day virtual event bringing together key policy makers, supervisors and industry participants. Even with the current public health measures in place, Afore Consulting has again demonstrated its convening power in drawing together European policy makers, international regulators and industry.

Afore Consulting is uniquely placed to draw on our broad networks and relationships in Brussels and Asia through the EU-Asia Financial Services Roundtable (<https://www.euasiaroundtable.eu>). We also host the private stakeholder meeting on the fringes of the EU Asia Pacific Financial Services Regulatory Forum which is on 12 March 2021 as a virtual event.

Throughout the year, we run workshops and seminars on sustainable finance, payments and trade issues.

Much of our work on thought leadership is on behalf of our clients where we help position them with the key policy making community to build a strong reputation and develop relationships.

Testimonials and why clients like to work with us

Afore Consulting team members have achieved notable distinction as leaders in their respective fields of expertise. Our consultants have in-depth knowledge of the issues and excellent working relationships with key policy-makers. They are highly competent on the technical and political aspects of European public affairs. For globally active clients, there is the reassurance that Afore Consulting gets the job done. Afore Consulting is the go-to European public affairs consultancy in Brussels for financial services.

Skilful Positioning in Financial Services
www.aforeconsulting.eu

