# hanover

#### **Office Address**

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**Client Contact** Claudia La Donna, Managing Director

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#### **Key Specialisms**

#### ⊘ Chemicals

⊘ Digital Services & Technology Hardware

⊘ Food and Drink

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⊘ Healthcare
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⊘ Energy

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⊘ Telecoms
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**Brussels Office Since** 

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Number of Public Affairs Consultants

<mark>8</mark> 30

#### **Key Clients**

Airbnb, Apple, AstraZeneca, BASF, Bauer Media, Delivery Hero, Endeavor, European Branded Clothing Alliance, Gas Naturally, Hepatitis B and C Public Policy Association, Inditex, Lexmark, Nickel Institute, Nike, Pyrowave, Suntory Beverage & Food Europe, Sky, SQM, ViacomCBS, Vifor, Warner Media/AT&T, Wiley.

#### About Hanover

#### **Firm Description**

Founded in 1998, the Hanover Group celebrated its 22nd year in 2020 as a 180-strong strategic consultancy with offices in London, Brussels, Dublin and the Middle East. The company's mission is to improve the reputation, recognition, relationships and results of every business, institution, individual and organisation we advise. We design and deliver strategies that unlock insight, shape narratives, harness influencers, activate campaigns, navigate regulations and access markets. Our strategic approach is underpinned by data-led research and robust measurement practices to ensure that we create outstanding returns for our clients. We pride ourselves on hiring the best people and investing heavily in innovation to enable them to deliver outstanding client work. Hanover's entrepreneurial, collaborative and excellencedriven culture is underpinned by six core values: "Know your stuff", "Be trail-blazing", "Tell it like it is", "Give your all", "Remember how good you are" and "Show respect".

#### **Ownership Structure**

Hanover Brussels is part of the Hanover Group which has offices in London, Dublin and the Middle East.

#### **International Structure**

Hanover is the founding member of The Ecosystem, a collective of like-minded independent communications and public affairs consultancies across EMEA and beyond.

#### **Key Strengths**

Hanover Brussels is a leading independent communications and public affairs consultancy located in the heart of the EU quarter. Our team works closely with businesses, trade associations, NGOs and public sector bodies to bridge the gap between their business objectives and the policy environment they operate in. We provide tailored integrated services across the spectrum of public affairs, corporate communications, and media relations to clients in healthcare,

financial services, media, technology, transport, environment, FMCG, energy and international trade. Our ability to deliver distinctive political intelligence and analysis enables us to develop bespoke EU and international advocacy, reputation and relationship building campaigns that make a difference. In healthcare we have a specialism in supporting companies to strengthen their market access strategies through shaping the external policy and regulatory environment. The team is led by Christian Hierholzer, Claudia La Donna, and Emma Eatwell. In 2020, Hanover was named as a PROVOKE EMEA Agency of the Decade.

#### **Thought Leadership**

In 2020, we launched a Covid-19 repurposing offer for senior business leaders. The new offer – Hanover Rewire – is designed to help business leaders to reconfigure their organisations' purpose and strategy to respond to dramatic changes in their operating environment.

Last year we also launched Hanover360°, a pan-EMEA offering for businesses looking to embed sustainability practices within commercial strategy, public affairs, and communications to drive meaningful change. Hanover 360° combines the group's sustainability units and corporate divisions. Its launch was backed up by a report, Net Zero Unpacked, which includes proprietary YouGov research as well as case studies from across the Hanover Group.

### Testimonials and why clients like to work with us

"Hanover has become an extension of our team. Their proactive and energetic support has become an essential part of our ability to effectively work on and shape many files simultaneously. The team is very knowledgeable, technically adept, and helps fill in any gaps we have. They're also a real pleasure to work with."

Daniel Friedlaender, Head of EU Office, Sky

# WE HELP BUSINESSES REWIRE TO ENHANCE RECOGNITION, REPUTATION, & RESILIENCE.

For leaders of organisations, the current environment presents challenges and opportunities.

The potential exists to drive change, build a stronger business and positively impact society at large.

But this requires a fresh approach to the management of political, economic and social risks.

One that encompasses a combination of cultural, commercial and communications expertise that helps bridge the gap between statements of purpose and concrete actions.

And, in a world where policies, regulations, markets and mindsets are in flux, organisations and their leaders need to anticipate, understand, navigate and make decisions in real time.

Applying uncommon sense in an uncertain world.

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